

## IT'S TIME TO MAKE YOUR SUPPLY CHAIN A COMPETITIVE ADVANTAGE...

Owens & Minor, one of the largest and most respected healthcare distribution companies in the United States, provides third-party-logistics services and solutions via its business unit, OM HealthCare Logistics (OM HCL). A seasoned group of industry experts has been brought together to form OM HCL, which is the only manufacturer centric third-party-logistics exclusively focused on healthcare. OM HCL offers a comprehensive order to cash solution that is cGMP compliant and ISO certified and provides a great deal of flexibility built in to meet all of your logistics needs. Our industry leading solutions are structured for change and allow manufactures to better respond to those inevitable supply chain challenges while maintaining a validated environment.

### WAREHOUSING & DISTRIBUTION

Experience a third-party-logistics solution designed specifically for healthcare. We understand the industry and are addressing the current and future pain points of healthcare logistics. With the state-of-the-art warehouse management system (WMS) built using RedPrairie along with our in house experts, OM HCL is able to help with the challenges presented by the complexity of the healthcare supply chain. Whether responding to changes in the regulations or a shift in the market, OM HCL partners with manufacturers to reduce costs, raise service levels and enhance their ability to compete.

### BUSINESS PROCESS OUTSOURCING

OM HCL doesn't stop at the pick, pack and ship aspect of logistics. Our services provide a comprehensive solution for all aspects of the order-to-cash process. Utilizing tools customized to meet the order-to-cash needs of healthcare, OM HCL's customer service team is able to function as an integral part of your organization. In addition, OM HCL offers a complete back office solution which includes:

- Customer service/order management
- Contract and pricing management
- Accounts receivable
- Chargeback processing



### Key Benefits

#### OM HCL'S SOLUTION INCLUDES:

- Support for late cutoff times for next day delivery
- Ambient and cold chain storage
- Voice pick, RF, and task optimization through system directed workflow
- Shipping consolidation
- Customized reverse logistics
- Sample management
- Packaging/repackaging
- Custom kitting

CONTACT OM HEALTHCARE LOGISTICS

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### TRANSPORTATION MANAGEMENT

In addition to the comprehensive order-to-cash solution, OM HCL also provides a complete transportation management solution that makes use of JDA Software's Transportation Manager. Combining this industry leading tool with the strategic location of our third-party-logistics facilities, OM HCL is launching multi-manufacturer consolidated shipments to the healthcare market. By aggregating product from multiple manufacturers into common shipments, manufacturers are able to experience significant reductions in their transportation spend. These savings are provided by:

- Optimal rates due to the strategic location of our third-party-logistics facilities
- Reduced per pound less-than-truckload rates due to consolidation
- Conversion of parcels to less-than-truckload moves
- Conversion of less-than-truckloads to full-truckloads
- Multi-stop shipments leading to optimize routes

### THE OM HCL SOLUTION

The OM HCL services combine the best IT solutions with state-of-the-art facilities and industry experts to provide a unique manufacturer centric solution. Building upon the historic foundation of Owens & Minor, OM HCL continues the tradition of exceeding customer expectations and working with customers as a true partner.



... For Details

Please visit our web site at  
[www.omhcl.com](http://www.omhcl.com)  
or contact  
**1-866-695-5434**  
to learn more.

Please join us at booth I07 to discuss  
your specific logistics needs.

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